1 2 3 4 5 6 7 8 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Christopher J. Reichman SBN 250485 Justin Prato SBN 246968 PRATO & REICHMAN, APC 3675 Ruffin Road, Suite 220 San Diego, CA 92123 Telephone: 619-886-0252 chrisr@prato-reichman.com justinp@prato-reichman.com  Attorneys for Class and Named Plaintiff PAUL SAPAN	
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11	UNITED STATES DISTRICT COURT	
12	CENTRAL DISTRICT OF CALIFORNIA	
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14	PAUL SAPAN, individually and on Behalf of All Others Similarly Situated,	Case No.: 8:23-cv-01974-FWS-JDE
15 16 17	Plaintiff, vs.	SECOND AMENDED CLASS ACTION COMPLAINT
18   19   20   21   22   23   24   25   26	SHORE CAPITAL CORPORATION, HOME APPROVALS DIRECT, INC. DBA HOME FIRST MORTGAGE BANKERS.  Defendants.  Plaintiff PAUL SAPAN ("Plaintiff" and behalf of the Class described below, by their	•
27	allegations based upon information and belief, except as to allegations specifically	
28	pertaining to Plaintiffs and their counsel, which are based on personal knowledge.	

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Plaintiffs bring this action for injunctive relief and damages against Defendant demanding a trial by jury.

#### **JURISDICTIONAL ALLEGATIONS**

- 1. Plaintiff at all times herein mentioned was a resident of the County of Orange, State of California.
- 2. Defendant SHORE CAPITAL CORPORATION is, and at all times herein mentioned was, a California Corporation, headquartered in the State of California, doing business in the County of Orange, State of California (hereinafter "SHORE").
- 3. Defendant HOME APPROVALS DIRECT, INC. DBA HOME FIRST MORTGAGE BANKERS is, and at all times herein mentioned was, a California Corporation, headquartered in the State of California, doing business in the County of Orange, State of California" (hereinafter "Home Approvals Direct")(together with SHORE referred to as "Defendants".)
- 4. This case is filed pursuant to the Telephone Consumer Protection Act of 1991, 47 U.S.C. §227 et. seq. ("TCPA"). The U.S. Supreme Court decided that federal courts have federal question subject matter jurisdiction over such TCPA civil actions under 28 U.S.C. §§ 1331 and 1441. *Mims v. Arrow Fin. Services*, *LLC*, 565 U.S. 368, 387, 132 S.Ct. 740, 753 (2012).
- 5. At all times herein mentioned each employee, representative, officer, director, or consultant of any Defendant was acting as its agent.

### **NATURE OF THE ACTION**

6. Plaintiffs bring this class action against Defendant for injunctive relief and damages and all other relief available at law and in equity on behalf of themselves and members of the following class of persons:

All persons and entities located within the United States of America who claim to be able to provide a phone bill or statement showing

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- they were a residential telephone subscriber and that their number was registered on the National Do-Not-Call Registry to whose residential telephone Defendant and/or its agents transmitted two or more telemarketing calls in one calendar year without prior express written consent from the called party or an 'existing business relationship' at any time from October 23, 2019 to the present, including up to and through trial.
- The TCPA was passed in order to regulate telemarketing by prohibiting, *inter alia*, phone calls to numbers on the federal Do Not Call Registry run by the Federal Trade Commission. 47 U.S.C. § 227(b)(1)(B).
- SHORE and/or Home Approvals Direct is engaged in a scheme to sell mortgage services via cold calls to residential phone numbers on the protected federal Do Not Call Registry.
- Thus, SHORE and/or Home Approvals Direct is engaging in making 9. illegal telemarketing calls prohibited by the Telephone Consumer Protection Act of 1991 ("TCPA"), which gives victims of junk calls a private right of action to sue for the intrusion on their privacy.
- The modus operandi is the same for all the calls in this case, SHORE 10. using an agent acting at the direction of SHORE calls various numbers in the United States to sell SHORE's services without regard to whether those numbers are on the Do Not Call Registry or not.
- Home Approvals Direct modus operandi is the same for all the calls in 11. this case, SHORE either directly or using an agent acting at the direction of SHORE calls various numbers in the United States to sell SHORE's services without regard to whether those numbers are on the Do Not Call Registry or not.
- 12. SHORE and/or its agents do not check the federal Do Not Call Registry before making these calls nor engage in any Do Not Call Registry compliance.

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- 13. Home Approvals Direct and/or its agents do not check the federal Do Not Call Registry before making these calls nor engage in any Do Not Call Registry compliance
- 14. These cold calls are made to massive lists of phone numbers in the United States with no regard for whether these numbers have been registered on the National Do-Not-Call Registry ("DNC") or not.
- 15. SHORE and/or Home Approvals Direct has intentionally violated the TCPA in a so-far successful attempt to sell mortgage services for years.

#### FACTUAL DETAILS RE NAMED PLAINTIFF

- 16. Defendants made three (3) calls to PAUL SAPAN's home phone number (310-444-1999) wherein they tried to pitch their mortgage refinance services on the following dates and times and using the following Caller ID ("CID") numbers:
  - 10/23/2019, 2:28 pm, CID 137-591-9904. Answered
  - 10/23/2019, 2:35 pm, CID 949-930-0084. Answered
  - 10/23/2019, 2:36 pm, CID 117-178-6885. Answered
- 17. Mr. Sapan made a log of all the calls he received from SHORE and/or Home Approvals Direct during or shortly after receiving the calls which includes the date and time of the call as well as brief notes about what happened during the calls.
- 18. These calls logs were made contemporaneously at the time of the calls so the notes are Plaintiff's conversations with the telemarketers.
- 19. This call log is attached to this Complaint as Exhibit 1, and is incorporated herewith.
- 20. The all calls illegally blocked transmitting Caller ID Name information. *See*, 47 U.S.C. § 227(e) (Truth in Caller ID Act of 2009).
- 21. Mr. Sapan's residential line has been tariffed as a residential line since he was assigned it by the phone company more than ten (10) years ago.

- 22. Mr. Sapan registered his residential line on the National "Do-Not-Call" Registry on December 22, 2007 and Mr. Sapan has kept his residential line on the Registry from that time to the present.
- 23. Mr. Sapan never gave any SHORE and/or Home Approvals Direct or any other person, agent, employee or entity associated with SHORE express written permission to call him, nor does he have an established business relationship nor personal relationship with SHORE and/or Home Approvals Direct or any other person, agent, employee or entity associated with SHORE and/or Home Approvals Direct.
- 24. The first call on October 23, 2019 from the CID 137-591-9904 was answered by Mr. Sapan.
- 25. During this call Mr. Sapan spoke to a "Keven" who said he was with "American Financial" who after speaking with Mr. Sapan then connected Mr. Sapan to "Adam" who said he was with "Shore Capital Mortgage" in Orange County to which Mr. Sapan replied he was not interested and hung up.
- 26. SHORE is located in Orange County and there is no other entity with "Shore capital" in the name located in Orange County, which was the location given by "Adam" on the call.
- 27. The second call on October 23, 2019 from CID 949-930-0084 was answered by Mr. Sapan, and it was "Adam", to whom Mr. Sapan spoke with on the earlier call, calling Mr. Sapan back.
- 28. Mr. Sapan responded to "Adam" that Mr. Sapan was not interested and Mr. Sapan hung up.
- 29. The third call on October 23, 2019 from CID 117-178-6885 was answered by Mr. Sapan, and it was "Kevin", to whom Mr. Sapan spoke with on the earlier call, calling Mr. Sapan back to which Mr. Sapan just hung up the phone.

- 30. When Plaintiff conducted an investigation of who was making these calls, he found that there was in fact a company with the name "Shore" that was located in Orange County which also sold mortgage products.
- 31. Plaintiff could not find any other "Shore Capital" companies related to the mortgage industry in Orange County.
- 32. While the name "Shore Capital Mortgage" and "Shore Capital Corporation" are not exactly the same, in Plaintiff's experience this is a common ploy used by telemarketers to mask who they really are.
- 33. After initial discussions with SHORE, they confirmed that the "Adam" who spoke to Mr. Sapan was in fact Ahmad Kalakech, who is currently an employee or agent of Shore, but whom SHORE claims was not an employee or agent of SHORE at the time of the calls.
- 34. Plaintiff is still investigating these allegations, but at this time believes that Ahmad Kalakech could have been an agent of SHORE or an agent of a company working for Shore with Shore's knowledge.
- 35. Ahmad Kalakech contends that he was employed by Home Approvals Direct at the time of the calls, and Plaintiff alleges that Ahmad Kalakech was in fact an employee of by Home Approvals Direct at the time of the calls.
- 36. Ahmad Kalakech admits that he made the October 23, 2019 from CID 949-930-0084, which is his cell phone.
- 37. Ahmad Kalakech admits that he was the person to whom the transfer was made during the first call on October 23, 2019.
- 38. Plaintiff pleads on information and belief that the CID numbers, 137-591-9904, 117-178-6885 and 949-930-0084 all belong directly to Home Approvals Direct and that Home Approvals Direct directly made the calls associated with these CID.
- 39. Plaintiff pleads on information and belief that the CID numbers, 137-591-9904, 117-178-6885 and 949-930-0084 all belong directly to an agent or entity

hired by SHORE and/or Home Approvals Direct and that those entities or persons directly made the calls associated with these CID.

- 40. Plaintiff alleges on information and belief that the calls from CID 310-953-3073 were calls from the agent or entity hired by SHORE and/or Home Approvals Direct and or Ahmad Kalakech acting on behalf of SHORE and/or Home Approvals Direct.
- 41. Plaintiff alleges on information and belief that the calls from CID 117-178-6885 and 137-591-9904 were calls made by a person or entity on behalf of SHORE and/or Home Approvals Direct to sell SHORE's and/or Home Approvals Direct's services.
- 42. Each time Mr. Sapan answered the person on the line tried to sell mortgage services.
- 43. Mr. Sapan never agreed to any callbacks nor did he express interest in the mortgage services.
- 44. All of the calls were made either by Home Approvals Direct directly or "on behalf of" SHORE and/or Home Approvals Direct within the meaning of 47 U.S.C. 227(c)(5) because the point of all the calls was to sell SHORE's and/or Home Approvals Direct's mortgage services.
- 45. Plaintiff pleads on information and belief that to the extent SHORE and/or Home Approvals Direct may have relied on any agent or other entity to begin telemarketing calls on its behalf, SHORE and/or Home Approvals Direct had direct knowledge that such calls are being made to residential numbers and to numbers on the Do Not Call Registry without consent.
- 46. Alternatively, Plaintiff pleads on information and belief that to the extent SHORE and/or Home Approvals Direct may have relied on any agent or other entity to begin telemarketing calls on its behalf, SHORE and/or Home Approvals Direct hired that agent to interact with the public on SHORE's and/or Home Approvals Direct behalf using SHORE's and/or Home Approvals Direct

name when they brought the SHORE sales person into the illegal call and therefore gave implied authority to represent SHORE and/or Home Approvals Direct.

- 47. Plaintiff pleads on information and believe that Home Approvals Direct directed Ahmad Kalakech to use illegal telemarketing sell their mortgage services.
- 48. Plaintiff pleads on information and believe that Home Approvals Direct knew that Ahmad Kalakech was using illegal telemarketing sell their mortgage services.
- 49. Plaintiff pleads on information and believe that Home Approvals Direct did not provide the correct oversight of Ahmad Kalakech or any lead agents used by Ahmad Kalakech to telemarket to sell their mortgage services.
- 50. Plaintiff pleads on information and believe that Home Approvals Direct did not provide the transfers of calls to Ahmad Kalakech on their software or calling system.
- 51. Alternatively, Plaintiff pleads on information and belief that SHORE and/or Home Approvals Direct ratified the making telemarketing calls on its behalf if made by third-party agents by knowing of the illegal conduct and failing to repudiate the conduct.
- 52. SHORE and/or Home Approvals Direct may have made more violative calls to Plaintiff's residential line that he was unable to log or identify at the time and expressly includes claims for them herein even though the specifics of the dates and times are unknown at this time without the aid of discovery.

# **DIRECT LIABILITY OF HOME APPROVALS DIRECT**

53. As detailed above, Plaintiffs pleads that CID numbers, CID numbers, 137-591-9904, 117-178-6885 and 949-930-0084 all belong directly to SHORE and that Home Approvals Direct directly made the calls associated with these CIDs.

- 54. Plaintiff pleads on information and belief that all calls made from CID numbers, 137-591-9904, 117-178-6885 and 949-930-0084 were made by direct employees of Home Approvals Direct.
- 55. Plaintiff was also called directly from "Adam" who Plaintiff believes is a direct employee of Home Approvals Direct, and who called from CID number 949-930-0084 which shows that all call from CID 949-930-0084 is from a direct employee of SHORE.
- 56. Plaintiff pleads on information and belief that "Adam" and "Kevin" who were on the calls were direct employees of Home Approvals Direct.
- 57. Plaintiff pleads on information and belief that the officers, managers and employees for Home Approvals Direct knew about the illegal telemarketing calls as alleged above and in fact ordered such calls to be made because the calling was cold call junk telemarketing not directed to any specific person and used a technically sophisticated calling system that could illegally hide Caller ID Name which indicates that this was an intentional and organized corporate sales effort and not a rogue employee or random event.

#### **AGENT LIABILITY ALLEGATIONS**

# **General Allegations**

- 58. Plaintiff pleads on information and belief that to the extent SHORE and/or Home Approvals Direct may have relied on any agent or other entity to make telemarketing calls on its behalf, SHORE and/or Home Approvals Direct had direct knowledge that such calls are being made to residential numbers and to numbers on the Do Not Call Registry without consent and/or authorized such actions by, inter alia, allowing the agent to bring direct SHORE and/or Home Approvals Direct representatives into the call to attempt to complete the sale.
- 59. Alternatively, Plaintiff pleads on information and belief that to the extent SHORE and/or Home Approvals Direct may have relied on any agent or

other entity to make telemarketing calls on its behalf, SHORE and/or Home Approvals Direct hired that agent to interact with the public on SHORE's and/or Home Approvals Direct's behalf and therefore gave implied authority to represent SHORE and/or Home Approvals Direct.

- 60. Alternatively, Plaintiff pleads on information and belief that SHORE and/or Home Approvals Direct ratified the making telemarketing calls on its behalf if made by third-party agents by knowing of the illegal conduct and failing to repudiate the conduct for all the reasons given above.
- 61. Plaintiff pleads on information and belief that to the extent SHORE and/or Home Approvals Direct uses any agents to make calls, SHORE and/or Home Approvals Direct has ordered their agent to make the illegal telemarketing calls to residential numbers on the National "Do-Not-Call" Registry for its benefit.
- 62. Plaintiff pleads on information and belief that to the extent SHORE uses any agents to make calls, SHORE and/or Home Approvals Direct knew or reasonably should have known that its agents were was making the illegal calls to residential numbers on the National "Do-Not-Call" Registry.
- 63. Plaintiff pleads on information and belief that to the extent SHORE and/or Home Approvals Direct uses any agents to make calls, SHORE and/or Home Approvals Direct explicitly condoned the actions of such agents in making the illegal telemarketing calls to residential numbers on the National "Do-Not-Call" Registry for its benefit by condoning their actions afterwards.
- 64. Plaintiff pleads on information and belief that to the extent SHORE and/or Home Approvals Direct uses any agents to make calls, SHORE and/or Home Approvals Direct explicitly hired by such agent in order to make the illegal telemarketing calls to numbers on the National "Do-Not-Call" Registry for the benefit of SHORE and/or Home Approvals Direct.
- 65. Plaintiff pleads on information and belief that "Adam" and "Kevin" who were on the calls are all agents of SHORE and/or Home Approvals Direct

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hired by SHORE and/or Home Approvals Direct to conduct telemarketing on SHORE's and/or Home Approvals Direct's behalf, and that these persons engaged in all conducted alleged to have been conducted by agents of SHORE and/or Home Approvals Direct.

#### Actual Authority as to SHORE

- Plaintiff alleges on information and belief that "Adam" and "Kevin" 66. or any other unknown person who was involved in making the calls were the direct agents of SHORE this belief is based on an inference that the contractor in this case used a shortened version of SHORE's business name and there is no entity registered to do business in the State of California with just the shorted version of that business name
- 67. Plaintiff alleges on information and belief SHORE always authorizes it telemarkerting and sales contractors to make the sales calls which the telemarkerting and sales contractors make, this belief is based on an inference that the contractor in this case used a shortened version of SHORE's business name and there is no entity registered to do business in the State of California with just the shorted version of that business name.
- "Adam" would not have used the shortened business name of "Shore 68. Capital Mortgage" without the express consent of SHORE to use the name, so therefore had consent by SHORE to use the name.
- SHORE had knowledge that "Adam" was using the of "Shore Capital Mortgage" in an attempt to sell SHORE's mortgage services.
- On the call with the Plaintiff, "Adam" intended to sell Plaintiff SHORE's mortgage services and SHORE had knowledge of this fact, as "Adam" used the "Shore Capital Mortgage" name during the call.
- Plaintiff alleges on information and belief that "Adam" and "Kevin" 71. or any other unknown person who was involved in making the calls were directed

by Home Approvals Direct to make the calls to Plaintiff and the class members directly and with knowledge that "Adam" and "Kevin" or any other unknown person who was involved in making the calls were in fact making the calls.

#### Apparent Authority as to SHORE

- 72. Plaintiff alleges that when he was told that the he was connected to "Adam" with "Shore Capital Mortgage" he in fact believed that the call was coming from an employee of Shore Capital Corporation, namely "Adam" and believed that "Adam" had the authority to act for SHORE including sell Plaintiff mortgage services from SHORE.
- 73. This is due to the fact that "Adam" used SHORE's shortened name and gave the location as "orange county" which is where SHORE was located.
- 74. Plaintiff alleges on information and belief that SHORE authorized "Adam" to use the name "Shore Capital Mortgage" and there is no reason why "Adam" would use this name other than being authorized.

# Employment Authority as to Home Approvals Direct

- 75. In the Alternative to agency, Plaintiff also pleads on information and belief that "Adam" and "Kevin" or any other unknown person who was involved in making the calls were employees of Home Approvals Direct.
- 76. Plaintiff alleges on information and belief that "Adam" and "Kevin" or any other unknown person who was involved in making the calls were direct employees of Home Approvals Direct at the time of the calls to Plaintiff.
- 77. Plaintiff alleges on information and belief that Home Approvals Direct directly controlled "Adam" and "Kevin" or any other unknown person who was involved in making the calls were directly ordered by Home Approvals Direct to make the calls to Plaintiff and the class as part of their employment.
- 78. Plaintiff alleges on information and belief at the time of the calls to Plaintiff, "Adam" and "Kevin" or any other unknown person who was involved in making the calls were engaged in the occupation of telemarketing to sell mortgage

services, which is the business of Home Approvals Direct, and is the services that "Adam" and "Kevin" were employed by Home Approvals Direct to conduct.

- 79. Plaintiff alleges on information and belief at the time of the calls to Plaintiff, "Adam" and "Kevin" or any other unknown person who was involved in making the calls were being supervised by Home Approvals Direct.
- 80. Plaintiff alleges on information and belief at the time of the calls to Plaintiff, "Adam" and "Kevin" were engaging in complicated sales of mortgage service products requiring them to use their skills.
- 81. Plaintiff alleges on information and belief at the time of the calls to Plaintiff, "Adam" and "Kevin" or any other unknown person who was involved in making the calls had Home Approvals Direct providing "Adam" and "Kevin" or any other unknown person who was involved in making the calls equipment and tools to making the calls and sell the mortgage products.
- 82. Plaintiff alleges on information and belief at the time of the calls to Plaintiff, "Adam" and "Kevin" or any other unknown person who was involved in making the calls were employed by Home Approvals Direct for a time significant to allow Home Approvals Direct to consider them employed by Home Approvals Direct.
- 83. Plaintiff alleges on information and belief at the time of the calls to Plaintiff, "Adam" and "Kevin" or any other unknown person who was involved in making the calls were compensated for their work by Home Approvals Direct in a manner of an employee including payment by the hour and/or salary equivalent.
- 84. Plaintiff alleges on information and belief at the time of the calls to Plaintiff, "Adam" and "Kevin" or any other unknown person who was involved in making the calls to Plaintiff were within the scope of the regular business of Home Approvals Direct in telemarketing and selling mortgage services.
- 85. Plaintiff alleges on information and belief at the time of the calls to Plaintiff, "Adam" and "Kevin" or any other unknown person who was involved in

making the calls and Home Approvals Direct intended for the existence of an employment relationship.

- 86. Plaintiff alleges on information and belief that "Adam" and "Kevin" or any other unknown person who was involved in making the calls were in fact "employees" of Home Approvals Direct as defined in law and would be commonly understood by a reasonable person as "employees".
- 87. Plaintiff alleges on information and belief that "Adam" and "Kevin" or any other unknown person involved who was involved in making the calls to Plaintiff who were employees of Home Approvals Direct were working with SHORE to make calls on behalf of SHORE for SHORE's benefit and with SHORE's knowledge though SHORE's agency with Home Approvals Direct.
- 88. Plaintiff's beliefs are based on the fact that "Adam" is listed as a Mortgage Loan Originator for Home Approvals Direct in his employment history.

# "ON BEHALF OF" LIABILITY ALLEGATIONS as to SHORE and Home Approvals Direct

- 89. Plaintiff pleads that all calls complained of above were made "on behalf of" SHORE and/or Home Approvals Direct within the meaning of those words as used in title 47 of the United States Code section 227(c)(5): "A person who has received more than one telephone call within any 12-month period **by or on behalf of** the same entity in violation of the regulations prescribed under this subsection may, if otherwise permitted by the laws or rules of court of a State bring in an appropriate court of that State..." [emphasis added].
- 90. Plaintiff contends that "on behalf of" liability is a broader standard than traditional agency liability.
- 91. Plaintiff pleads on information and belief that SHORE and/or Home Approvals Direct hired, retained, instructed or allowed any entity or person who made the alleged calls to makes those calls on behalf of SHORE and/or Home

- 92. Additionally, any call which was transferred to an employee of SHORE was made on behalf of SHORE and/or Home Approvals Direct to sell their services.
- 93. Plaintiff pleads on information and belief "Adam" and "Kevin" who were on the calls are all agents of SHORE and/or Home Approvals Direct hired by SHORE and/or Home Approvals Direct to conduct telemarketing on SHORE's and/or Home Approvals Direct's behalf, and that these persons engaged in all conducted alleged to have been conducted by agents of SHORE and/or Home Approvals Direct.

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# **ACTUAL HARM & WILFUL AND KNOWING CONDUCT**

- 95. The Telephone Consumer Protection Act of 1991 ("TCPA") was passed in order to regulate telemarketing and requires that no telemarketer may call any number registered on the National "Do-Not-Call" Registry without prior express consent or a prior established business relationship.
- 96. Defendants have intentionally violated the TCPA in a so-far successful attempt to sell financial and mortgage related services.
- 97. Plaintiff has been harmed by these calls by the intrusion upon his privacy by callers who had no legal right to call his residential number.
- 98. Plaintiff has been harmed by the junk calls complained of herein by the direct waste of his time during the call itself, the indirect waste of time in having to break from other important tasks and spend time catching up after the junk call, the waste of telephone service which he and not Defendants must pay

for, the costs of having to pursue legal remedies, and in the aggravation and consequent health effects of stress these illegal intrusions have caused.

- 99. Plaintiff has been harmed by the calls he did not answer by the direct waste of his time in having to check the Caller ID while he was busy in meetings or with other projects before declining the call, the indirect waste of time in having to break from other important tasks and spend time catching up after these junk calls, the waste of telephone service which he and not Defendant must pay for, the costs of having to pursue legal remedies, and in the aggravation and consequent health effects of stress these illegal intrusions have caused.
- 100. During each of Defendant's calls, Plaintiff wanted to make or receive a call to/from someone else for his own personal or business reasons and was blocked from doing so by the line being tied up by Defendants.
- 101. As a proximate result of these intrusions, Plaintiff suffered and invasion of his privacy because the call should never have been transmitted to him and rang his private phone at his private residence.
- 102. Plaintiff alleges on information and belief that Defendants made the calls described above intentionally, in the sense that the number called was the one they meant to call in pitching their services.
- 103. Plaintiff alleges on information and belief that Defendants made the calls described above knowing that they were made in contravention of the TCPA and other telemarketing laws and regulations

## **CLASS ACTION ALLEGATIONS**

104. **Description of the Class**: Plaintiffs bring this class action against Defendant for injunctive relief and damages and all other relief available at law and in equity on behalf of themselves and members of the following class of persons:

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All persons and entities located within the United States of America who claim to be able to provide a phone bill or statement showing they were a residential telephone subscriber and that their number was registered on the National Do-Not-Call Registry to whose residential telephone Defendant and/or its agents transmitted two or more telemarketing calls in one calendar year without prior express written consent from the called party or an 'existing business relationship' at any time from October 23, 2019 to the present, including up to and through trial.

- 105. Excluded from the Class are governmental entities, Defendant, any entity in which Defendant have a controlling interest, and Defendant' officers, directors, affiliates, legal representatives, employees, co-conspirators, successors, subsidiaries, and assigns. Also excluded from the Class is any judge, justice, or judicial officer presiding over this matter and the members of their immediate families and judicial staff.
- 106. Plaintiff reserves the right to modify the Class description and the Class period based on the results of discovery.
- 107. **Numerosity**: The proposed Class is so numerous that individual joinder of all its members is impracticable. Due to the nature of the evidence of the number of calls made by Defendant, Plaintiffs believe that the total number of Class members is at least in the tens of thousands and members and the members are geographically dispersed across California and the United States. While the exact number and identities of the Class members are unknown at this time, such information can be ascertained through appropriate investigation and discovery, namely through Defendant's call records. The disposition of the claims of the Class members in a single class action will provide substantial benefits to all parties and to the Court.

- 108. Common Questions of Law and Fact Predominate: There are many questions of law and fact common to the representative Plaintiff and the Class, and those questions substantially predominate over any questions that may affect individual Class members. Common questions of fact and law include, but are not limited to, the following:
  - a. Whether Defendant transmitted two or more sales calls in any one calendar year to numbers on the National "Do-Not-Call" Registry.
  - b. Whether Defendant transmitted these calls without prior express consent from the owners of those lines or a business relationship with them established before the calls were made.
  - c. Whether the transmission of these calls was done willfully or knowingly by Defendant.
  - d. Whether agency relationships giving rise to TCPA liability exist amongst and between Defendant and its agents.
- 109. **Typicality**: Plaintiff's claims are typical of the claims of the members of the Class. Plaintiff and all members of the Class have been similarly affected by Defendant's common course of conduct since Defendant has repeatedly called the Class to sell their financial products.
- 110. Adequacy of Representation: Plaintiff will fairly and adequately represent and protect the interests of the Class. Plaintiff has retained counsel with experience in handling complex litigation who has been previously certified as class counsel. Plaintiff and class counsel are committed to vigorously prosecuting this action on behalf of the Class and have the financial resources to do so. Neither Plaintiff nor class counsel have any interests adverse to those of the Class.
- 111. **Superiority of a Class Action**: Plaintiff and the members of the Class suffered, and will continue to suffer, intangible and tangible harm as a result of Defendant's unlawful and wrongful conduct. A class action is superior to other

available methods for the fair and efficient adjudication of the present controversy. Individual joinder of all members of the class is impractical. Even if individual class members had the resources to pursue individual litigation, it would be unduly burdensome to the courts in which the individual litigation would proceed. Individual litigation magnifies the delay and expense to all parties in the court system of resolving the controversies engendered by Defendant's common course of conduct. The class action device allows a single court to provide the benefits of unitary adjudication, judicial economy, and the fair and efficient handling of all class members' claims in a single forum. The conduct of this action as a class action conserves the resources of the parties and of the judicial system and protects the rights of the class member. Furthermore, for many, if not most, a class action is the only feasible mechanism that allows therein an opportunity for legal redress and justice

112. Adjudication of individual class member's claims with respect to Defendant would, as a practical matter, be dispositive of the interests of other members not parties to the adjudication and could substantially impair or impede the ability of other class members to protect their interests.

# **CAUSES OF ACTION**

# FIRST CAUSE OF ACTION: TCPA VIOLATION CALL TO NUMBER ON THE NATIONAL "DO-NOT-CALL" REGISTRY

# (On Behalf of the Plaintiff Class)

113. Plaintiff realleges all paragraphs above and incorporates them herein by reference.

- 114. Plaintiff is bringing this action pursuant to the provisions of the Telephone Consumer Protection Act of 1991 (47 U.S.C. §227 and 47 C.F.R. §64.1200 "TCPA").
- 115. Subdivision (c) (2) of Section 64.1200 of Title 47 of the Code of Federal Regulations makes it unlawful for any person to "initiate any telephone solicitation" to "A residential telephone subscriber who has registered his or her telephone number on the national do-not-call registry of persons who do not wish to receive telephone solicitations."
- 116. At all times relevant to this complaint, Plaintiff had registered his residential telephone number on the national do-not-call registry maintained by the U.S. Government.
- 117. Defendants have called Plaintiff's residential telephone line for solicitation purposes at least twice during a calendar year during the statutory period of the last 4 years, pursuant to 28 U.S.C. § 1658. These calls are the only calls known to Plaintiff at this time and Plaintiff states on information and belief, without yet having the aid of full discovery, that it is quite likely that Defendants have made many more violative calls to Plaintiff's residential telephone line. These calls were not made in error, nor did Defendants have express permission from Plaintiff to call, nor did Defendant have a personal relationship with Plaintiff. 37 C.F.R. § 64.1200 (c) (i), (ii), & (iii).
- 118. Subdivision (c)(5) of section 227 of title 47 of the United States Code permits a private right of action in state court for violations the National "Do-Not-Call" Registry rules promulgated thereunder. Plaintiff may obtain relief in the form of injunctive relief or Plaintiff may recover up to \$500.00 for each violation, or both. If the court finds that Defendant's violations were willful or knowing, it may, in its discretion, award up to three times that amount.

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